

□□ Fundraising staffs are driven by a commitment to innovation and development, and the emphasis is on being cutting edge. Team management style is characterised by hard-driving competitiveness

“Developing: Team is hard core professionals and are driven by material achievements mostly. What is achieved is considered more important than how it was achieved.

# Reflection:

- Examine stated organisation and culture and practiced behaviour.
- Design and conduct internal surveys to develop action plan for improvement.
- Others -

# Action:

- What is our understanding of culture and value and its relation to organisation performance?
- Others -

# Notes for Development:

1. Team is hard core professionals and are driven by material achievements mostly. What is achieved is considered more important than how it was achieved.
2. The prevailing style may have limitations in terms of learning and developing. Human centric designs-in terms of how a group of people should conduct its business, will always lead to deeper personal commitment, loyalty, and resilience.
3. Developing a more hybrid way of working and bring in deeper empathy driven actions, may lead to greater innovations and even stronger results.

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