

# ☐☐ Highly dependent on limited funders, largely of similar type

“Under developed: Lack of diversity in fundraising portfolio.

## Reflection:

- Focus on acquiring more multi-year grants to mitigate risks in the interim; along with multiple inventive disbursement design.
- Institutionalise periodic fundraising landscaping exercise and its subsequent use in fundraising planning.
- Others -

## Action:

- Conduct a fundraising diversity audit to determine clear risk and actionable areas.
- Put strong impetus on identifying minimum twenty new grant funding opportunities through extensive research and innovative program positioning.
- Others -

# Notes for Development:

1. Lack of diversity in fundraising portfolio.
  2. Lack of overall development in fundraising function.
  3. Develop a stronger fundraising strategy.
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