

# ☐☐ Fundraisers are mostly freshers with no strong similar experience

“Poorly developed: Require leadership - attention to instil greater capacity in the team.

## Reflection:

- Can we hire senior level staffs around certain flexible or other inventive working arrangements.
- We need a proper FR plan first to create team structure and hire new talents.
- We can groom selected program staffs to fundraising experts over the next 1 year.
- Others -

## Action:

- Reach out to FF for connecting with other Partners with high level of FR skills and experience; and develop a skill sharing agenda subsequently.
- Develop FR plan.
- Others-.

## Notes for Development:

1. Require leadership - attention to instil greater capacity in the team.

2. It may be necessary to include middle or senior management positions in the current team.
  3. Determine what kind of experience shall add best value in current fundraising operation. Accordingly introduce new roles.
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