Translate

□□ Fundraisers are mostly from other fields of work and dedicate some time to fundraising work

> Developing: Refining the team structure around specific fundraising tasks and related skills will bring more precision and effectiveness.

Reflection:

- Work on an exposure plan for existing fundraisers.
- We need a proper FR plan first to create team structure and hire new talents.
- We can groom selected program staffs to fundraising experts over the next 1 year.
- Others -

Action:

- Consider extending program team's scope of work by including greater business development responsibility.
- Develop FR plan.
- Others -

Notes for Development:

1. Refining the team structure around specific fundraising tasks and related skills will bring more precision and effectiveness.

2. For a growing organisation and increasing complexity of program delivery, expansion etc., consider raising the fundraising team capacity and make the structure future proof.

3. Present structure and team capacity may be adequate to meet current funding need. But it may impede any further strategic development of the fundraising function to augment the organisational mission effectively.

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