Translate

□□ Fundraisers have some prior similar experience

> Under developed: Demands attention on development of the team.

Reflection:

- Can we hire senior level staffs around certain flexible or other inventive working arrangements?
- We need a proper FR plan first to create team structure and hire new talents.
- We can groom selected program staffs to fundraising experts over the next 1 year.
- Others -

Action:

- Consider extending program team's scope of work by including greater business development responsibility.
- Develop a detailed FR plan.
- Others -

Notes for Development:

1. Demands attention on development of the team.

2. It will be necessary to include middle or senior management positions in the current team. Or senior staffs from other domains could consider contributing fundraising hours.

3. Determine what kind of experirnce shall add best value in current fundraising operation. Act urgntly for making incremetal progress.

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