Translate

□□ A detail study of fundraising landscape was conducted last year and was put to use while planning

> “ Fairly developed: Was done last year and also used while planning.

Reflection:

- Are we making adequately informed fundraising operational and strategic choices?
- Others -

Action:

- Improve institutional system for making it a regular exercise to improve fundraising practice.
- Others -

Notes for Development:

1. Was done last year and also used while planning.

2. Scoping is a recent phenomena and is currently being used effectively to develop plans etc.

3. Build consistency and greater rigour.

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