

☐☐ Fundraising landscaping is done regularly every year or biennially and the findings are incorporated in annual fundraising plans

“ Highly developed: Advanced use of scoping exercise in fundraising function.

## Reflection:

- No response necessary.
- Others -

## Action:

- No action necessary.
- Others -

# Notes for Development:

1. Advanced use of scoping exercise in fundraising function.
2. Scoping is an integral part of developing fundraising strategy and plan.
3. Fundraising strategy and operations evolved out of a systemic and logical process-aligned with core mission. Scope of fundraising work is aligned with socio-economic and geopolitical context, where the organisation operates.

---

Revision #3

Created 15 February 2024 09:19:56 by Pooja Thyagi

Updated 18 November 2024 11:16:26 by Anjani Sanga