

# ☐☐ Have not assessed formally and skill level of staff/s is/are not known

“Poorly developed: Skill level of fundraising professionals is not known.

## Reflection:

- Why is it important to know the skill levels of specialists in an organisation?
- Conduct skill mapping- how could it be done.
- Others -

## Action:

- Shall find out means to conduct a proper skill mapping and subsequent capacity building.
- Others -

## Notes for Development:

1. Skill level of fundraising professionals is not known.
2. It will be useful to develop deeper understanding on specific capacity and skill development needs of fundraising staffs; fundraisers may run the risk of working in isolation and stagnation as well.

3. Consider conducting a technical and management skill assessment of all fundraising staffs; this will help in developing a long-term development plan for the team.
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