

# ☐☐ Main fundraising needs covered by some combination of internal skills and capacity

“Developing: Fair amount of confidence with present team capacity and skill.

## Reflection:

- Conduct skill mapping- how could it be done.
- Are our staff selection process very well developed to understand the skill set a candidate comes with?
- Cannot map skills as fundraising function operates via a voluntary system (by board, founder etc.)
- Do we know well about the skill requirements for each position?
- Others -

## Action:

- No action required immediately but we will consider conducting periodic skill assessment as part of organisation people development plans.
- Others -

# Notes for Development:

1. Fair amount of confidence with present team capacity and skill.
2. It may be very useful for you to dig further and extract specific data on the degree of skills and capacity that exist.
3. Skills and capacity play different roles in providing an unique composite strength to a fundraising unit. It may be very useful for you to study the current balance of both (skill and capacity) in the present team.

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