

# □□ FR work done (shared efficiently) by other staffs/Board members

“Developing: Fundraising operations require development, but may not be an urgent need (based on effectiveness of present system and future feasibility)

## Reflection:

- How can the fundraising team structure be further strengthened?
- Do we need an expansion plan?
- No response required.
- Others -

## Action:

- Conduct an internal structural audit to mitigate risks.
- Develop a longer- term fundraising plan.
- Others -

## Notes for Development:

1. Fundraising operations require development, but may not be an urgent need (based on effectiveness of present system and future feasibility)

2. Many charities manage fundraising in this manner- particularly the ones that are overwhelmingly dependent on institutional (grant) fundraising. The general pattern in such cases are that the charities are effective (cost effective and program delivery is mostly assured) but fundraising portfolios are mostly unidimensional, and fundraising for organisation development generally becomes difficult.
3. While your fundraising operation might be adequate to meet your programmatic expenses and a core cost now, it might be prudent to develop a more advanced fundraising portfolio by bringing in multifarious fundraising skill in the organisation.

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Revision #10

Created 15 February 2024 04:05:18 by Pooja Thyagi

Updated 18 November 2024 06:36:27 by Anjani Sanga