

☐☐ Inadequate

“Poorly developed: Required to build an exclusive team of professional.

Reflection:

- What are the root cause for lack of development in fundraising operations?
- Market does not provide scope of hiring? How do we solve the problem?
- Conventional operational arrangements will not best fit in our context, what kind of fundraising structure may best serve us?
- A starting budget can be provided for urgent hiring.
- Others -

Action:

- Develop a longer- term fundraising plan.
- Develop a hiring strategy- identify gaps that must be filled urgently.
- Others -

Notes for Development:

1. Required to build an exclusive team of professional.
2. Not having a proper developed fundraising operation can be very risky as the charities are increasingly becoming vulnerable to various macro-economic volatilities.

3. Consider conducting a basic need assessment and on war footing fill the major gaps to begin with. Creating a team might take both time and money; consider starting with role diversification of existing staffs; allocate exclusive fundraising task time.
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