

# ☐☐ Some positions are filled

“Under Developed: Team structural issues exist and are required to be addressed for improvement in situation.

## Reflection:

- What are the root cause for lack of development in fundraising operations?
- Market does not provide scope of hiring? How do we solve the problem?
- Conventional operational arrangements will not best fit in our context, what kind of fundraising structure may best serve us?
- Others -

## Action:

- Conduct an internal structural audit to mitigate risks.
- Develop a longer- term fundraising plan.
- Others -

## Notes for Development:

1. Team structural issues exist and are required to be addressed for improvement in situation.
2. It may be useful to develop a fundraising strategy before working on an improved team structure.

3. Awareness and need on additional staffing exist; you may be required to formulate a work plan or strategy to fill the current gaps.
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